

INTERNSHIP PROGRAM

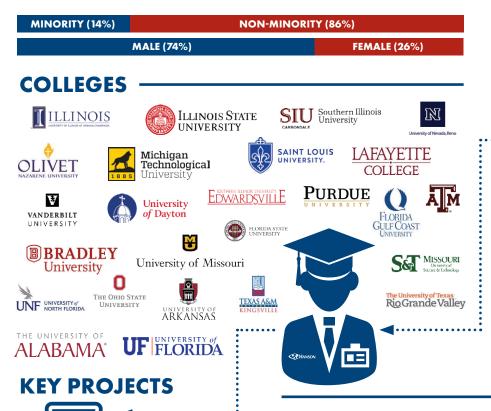
38 INTERNS IN 2019 42 INTERNS IN 2020

INTERNS BY OFFICE









Los Fresnos CDBG Drainage Improvement Proposal for IDEA School in Rancho Viejo, Texas City of Leakey Wastewater Treatment Facility Kenedy Sports Complex Kenedy Community Center Demolition Tri-State Tollway Bridge of Flagg Creek Corpus Christi International Airport Norfolk Southern Railway Bridge Social Media Benchmarking (Marketing) National Guard Hangar at Springfield Airport Hillside, Illinois Water Main Design Lewis University Airport Photogrammetry for UAS Acquired Imagery Ameren Mark Twain Transmission Line Division Street Project for Chenoa, Illinois

9 FULL-TIME OFFERS IN 2019 4 FULL-TIME OFFERS IN 2020

34% OF ELIGIBLE INTERNS RETURN FOR MULTIPLE INTERNSHIPS

PROGRAM HIGHLIGHTS

From College to Career:

A Young Professionals Panel

Interns had the opportunity to network with a panel of young professionals at Hanson to learn about how they transitioned from full-time student to full-time professional.

Emotional Intelligence by Amanda Bergdorf

This presentation provided interns with the tools to recognize and practice emotional intelligence in both



their professional and personal environments. Emotional intelligence is the ability to have awareness of your own emotions and the emotions of others. Studies show that emotional intelligence is equally as important to IQ in achieving success.

Business Development and Consulting by Tim Schroeder and Grant Jackson

Through this webinar, students were able to gain insight into Hanson's business development process and customer relationship management as a tool for improvement. The six phases of the business development process include lead generation, opportunity assessment, pursuit, preproposal planning, proposal development and post-submittal.

> BNSF Sandpoint Telecommunications Sandpoint Amtrak ADA Ramp Puget Sound Wall Meadowdale Park Bridge Company Mileage Tracker App (IT) Pennsylvania Bridge Restoration East LA Sound Wall Proposal Dolton Proposal Salinas Victoria Crane Installment Proposal Union Pacific NEFF Parking Capacity Proposal Various Markups and Survey Analysis Indiana State Road 38 Construction Stormwater Pollution Prevention Plan Steel Dynamics Electric Arc Furnace Flat Roll Steel Mill Norfolk Southern Stone Masonry Arch Rehabilitation

UTILIZATION AVERAGE OF 63.95%

East Main Street Sanitary Sewer Improvements

Amendment 1000 Acciona Windfarm Waterline

Ashland Industrial Surcharge Review for Kenedy, Texas

San Patricio County Roads

Brownsville ACS Building

Corpus Christi Office Remodel

Del Rio Subdivision Park Improvements

Willacy CDBG Street Improvements

Willacy CDBG Disaster Recovery

*Utilization numbers based on billable intern positions only.

IN THEIR OWN WORDS:

"I feel as though this internship is better than those of my peers ... I feel like I was a real employee!"

"Hanson definitely delivered a hands-on experience in this internship program. Other internships you do office work, and here at Hanson I was able to deliver on responsible tasks."

"Hanson is so much more secure in the way that people are there to instruct me and give me feedback."



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